



OUTSIDE SALES REPRESENTATIVE

ASSMANN -WSW components, Inc. headquartered in Lüdenscheid, Germany, and a US office in Tempe, AZ, a manufacturer and see us as a solution provider within the electronics industry with products of cables, connectors, and thermal management.

Field of activity:

- Develop and implement an effective sales strategy to potential customers and further expand existing business relationships.
- Creation of customer-specific projects.
- Development and management of a project pipeline (sales-funnel management).
- Regular updates and feedback on existing opportunities.
- Responsibility for achieving sales targets.
- Follow up on current and dormant leads.

Qualifications:

- Must have Cable Assembly background.
- Must possess good written and oral skills.
- Must have excellent organizational skills, self-reliant, and structured working style.
- Must be Proficient with Microsoft Office Suite or related software.
- Must be willing to travel in and out of state.

Offer:

- Exciting and varied tasks
- Excellent opportunity for career growth
- Salaried position

Job Type: Full-time

Salary: \$65,000.00 - \$80,000.00 per year



Benefits:

- Bonus opportunity
- 401(k)
- 401(k) matching
- Dental insurance
- Health insurance
- Life insurance
- Paid time off.

Schedule:

- Monday to Friday

Ability to commute/relocate:

- Preferred - Tempe, AZ 85283
- We are willing to accept remote office for the right person

License/Certification:

- Driver's License (Required)

<https://www.assmann-wsw.com/us/>